

<b>Division</b>	<b>Sub-Divisions</b>	<b>Raised for 2016</b>	<b>Raised for 2015</b>	<b>Raised for 2014</b>	<b>Raised for 2013</b>	<b>Raised for 2012</b>
<b>Small Business</b>	Non-Profit Organizations	\$23,138.00	\$26,406.04	\$26,318.09	\$28,252.32	\$26,386.83
	Banks	\$28,758.00	\$30,449.51	\$28,869.34	\$31,402.36	\$33,534.15
	Insurance	\$4,842.00	\$2,554.48	\$4,383.94	\$5,532.00	\$5,208.00
	Realtors	\$1,376.00	\$790.00	\$1,128.00	\$1,257.00	\$1,495.00
	Small Businesses	\$45,077.00	\$42,100.54	\$43,033.00	\$33,483.50	\$40,271.35
	Hospitals	\$4,260.00	\$14,366.04	\$15,120.04	\$21,568.04	\$24,285.04
	Medical Services	\$4,795.00	\$5,349.50	\$4,244.00	\$4,938.50	\$5,186.00
	Nursing Homes					
	<b>Sub-Division Total =</b>	<b>\$112,246.00</b>	<b>\$122,016.11</b>	<b>\$123,096.41</b>	<b>\$126,433.72</b>	<b>\$136,366.37</b>
<b>Public Sector</b>	CFC	\$78.00	\$184.13	\$181.00		\$185.00
	Schools	\$5,255.00	\$3,551.00	\$5,061.19	\$6,627.00	\$6,701.13
	Cortland City Government	\$740.00	\$1,010.00	\$616.00	\$1,379.00	\$1,685.00
	Cortland County Government	\$351.00	\$962.00	\$1,226.00	\$1,724.00	\$2,600.00
	Local Town Government	\$2,257.00	\$1,925.00	\$1,850.00	\$1,607.00	\$1,501.00
	SEFA	\$51,907.00	\$51,281.04	\$58,484.00	\$63,867.94	\$63,831.24
	<b>Sub-Division Total =</b>	<b>\$60,588.00</b>	<b>\$58,913.17</b>	<b>\$67,418.19</b>	<b>\$75,204.94</b>	<b>\$76,503.37</b>
<b>Professionals</b>	Dentists	\$3,500.00	\$3,500.00	\$4,500.00	\$4,550.00	\$4,550.00
	Physicians	\$3,160.00	\$7,982.00	\$8,202.00	\$5,594.00	\$6,460.00
	Veterinarians	\$1,200.00	\$700.00	\$700.00	\$700.00	\$1,550.00
	Accountants	\$144.00	\$1,144.00	\$2,664.72	\$13,804.00	\$13,483.00
	Attorneys	\$3,700.00	\$3,475.00	\$5,575.00	\$5,800.00	\$5,900.00
	<b>Sub-Division Total =</b>	<b>\$11,704.00</b>	<b>\$16,801.00</b>	<b>\$21,641.72</b>	<b>\$30,448.00</b>	<b>\$31,943.00</b>
<b>Manufacturing/ Retail</b>	Manufacturing	\$72,176.00	\$112,266.32	\$132,001.31	\$123,803.02	\$109,194.92
	Auto	\$2,782.00	\$2,730.00	\$2,530.00	\$2,690.00	\$2,690.00
	Construction	\$350.00	\$100.00	\$250.00	\$75.00	\$4,125.00
	Mass Markets	\$3,830.00	\$4,890.00	\$5,250.00	\$5,985.00	\$5,998.73
	Store Fronts	\$200.00	\$250.00	\$600.00	\$400.00	\$350.00
	<b>Sub-Division Total =</b>	<b>\$79,338.00</b>	<b>\$120,236.32</b>	<b>\$140,631.31</b>	<b>\$132,953.02</b>	<b>\$122,358.65</b>
<b>Letterwriting</b>	Elected Officials				\$250.00	\$475.00
	Foundations	\$17,900.00	\$15,350.00	\$15,650.00	\$9,055.00	\$10,293.56
	Residential	\$13,116.00	\$13,396.00	\$11,895.00	\$12,201.00	\$13,347.00
	Agricultural		\$906.00	\$1,290.00	\$1,445.00	\$1,535.00
	Clergy					
	Emeritus	\$21,673.00	\$23,356.00	\$20,410.00	\$19,837.00	\$18,619.00
	Funeral Homes	\$500.00	\$500.00	\$500.00	\$500.00	
	Retired Teachers		\$2,017.00	\$2,330.00	\$2,920.00	\$3,683.00
	<b>Sub-Division Total =</b>	<b>\$53,189.00</b>	<b>\$55,525.00</b>	<b>\$52,075.00</b>	<b>\$46,208.00</b>	<b>\$47,952.56</b>

<b>Special Efforts</b>	Clubs & Organizations					
	Designations	\$48,446.00	\$59,187.99	\$61,358.15	\$51,444.73	\$52,897.27
	Miscellaneous/Special Events	\$19,474.00	\$36,668.00	\$43,693.17	\$46,104.00	\$39,331.00
	Leadership Givers	\$36,872.00	\$37,470.00	\$40,825.00	\$46,210.00	\$45,560.00
	<b>Sub-Division Total =</b>	<b>\$104,792.00</b>	<b>\$133,325.99</b>	<b>\$145,876.32</b>	<b>\$143,758.73</b>	<b>\$137,788.27</b>
	<b>Campaign Total:</b>	<b>\$421,857.00</b>	<b>\$506,818.00</b>	<b>\$550,738.95</b>	<b>\$554,867.00</b>	<b>\$550,772.24</b>
	<b>% of Goal Reached:</b>	<b>75%</b>	<b>88%</b>	<b>98%</b>	<b>101%</b>	<b>94%</b>
	<b>Campaign Chairs:</b>	<b>Donna Collins and Jeremy Vitale</b>	<b>Donna Collins and Jeremy Vitale</b>	<b>Bruce Eves, Elin Pantas and Jenny Robinson</b>	<b>Christella Yonta and Elin Pantas</b>	<b>Gary Nelson and Robin Cataldo</b>