

Division	Sub-Divisions	Raised for 2016
Small Business	Non-Profit Organizations	\$23,138.00
	Banks	\$28,758.00
	Insurance	\$4,842.00
	Realtors	\$1,376.00
	Small Businesses	\$45,077.00
	Hospitals	\$4,260.00
	Medical Services	\$4,795.00
	Nursing Homes	
	Sub-Division Total =	\$112,246.00
Public Sector	CFC	\$78.00
	Schools	\$5,255.00
	Cortland City Government	\$740.00
	Cortland County Government	\$351.00
	Local Town Government	\$2,257.00
	SEFA	\$51,907.00
	Sub-Division Total =	\$60,588.00
Professionals	Dentists	\$3,500.00
	Physicians	\$3,160.00
	Veterinarians	\$1,200.00
	Accountants	\$144.00
	Attorneys	\$3,700.00
	Sub-Division Total =	\$11,704.00
Manufacturing/ Retail	Manufacturing	\$72,176.00
	Auto	\$2,782.00
	Construction	\$350.00
	Mass Markets	\$3,830.00
	Store Fronts	\$200.00
	Sub-Division Total =	\$79,338.00
Letterwriting	Elected Officials	
	Foundations	\$17,900.00
	Residential	\$13,116.00
	Agricultural	
	Clergy	
	Emeritus	\$21,673.00
	Funeral Homes	\$500.00
	Retired Teachers	
	Sub-Division Total =	\$53,189.00
Special Efforts	Clubs & Organizations	
	Designations	\$48,446.00
	Miscellaneous/Special Events	\$19,474.00
	Leadership Givers	\$36,872.00
	Sub-Division Total =	\$104,792.00
	Campaign Total:	\$421,857.00
	% of Goal Reached:	75%
	Campaign Chairs:	Donna Collins and Jeremy Vitale