

<b>Division</b>	<b>Sub-Divisions</b>	<b>Raised for 2013</b>
<b>Small Business</b>	Non-Profit Organizations	\$28,252.32
	Banks	\$31,402.36
	Insurance	\$5,532.00
	Realtors	\$1,257.00
	Small Businesses	\$33,483.50
	Hospitals	\$21,568.04
	Medical Services	\$4,938.50
	Nursing Homes	
	<b>Sub-Division Total =</b>	<b>\$126,433.72</b>
<b>Public Sector</b>	CFC	
	Schools	\$6,627.00
	Cortland City Government	\$1,379.00
	Cortland County Government	\$1,724.00
	Local Town Government	\$1,607.00
	SEFA	\$63,867.94
	<b>Sub-Division Total =</b>	<b>\$75,204.94</b>
<b>Professionals</b>	Dentists	\$4,550.00
	Physicians	\$5,594.00
	Veterinarians	\$700.00
	Accountants	\$13,804.00
	Attorneys	\$5,800.00
	<b>Sub-Division Total =</b>	<b>\$30,448.00</b>
<b>Manufacturing/ Retail</b>	Manufacturing	\$123,803.02
	Auto	\$2,690.00
	Construction	\$75.00
	Mass Markets	\$5,985.00
	Store Fronts	\$400.00
	<b>Sub-Division Total =</b>	<b>\$132,953.02</b>
<b>Letterwriting</b>	Elected Officials	\$250.00
	Foundations	\$9,055.00
	Residential	\$12,201.00
	Agricultural	\$1,445.00
	Clergy	
	Emeritus	\$19,837.00
	Funeral Homes	\$500.00
	Retired Teachers	\$2,920.00
	<b>Sub-Division Total =</b>	<b>\$46,208.00</b>
<b>Special Efforts</b>	Clubs & Organizations	
	Designations	\$51,444.73
	Miscellaneous/Special Events	\$46,104.00
	Leadership Givers (not part of employee campaigns)	\$46,210.00
	<b>Sub-Division Total =</b>	<b>\$143,758.73</b>
	<b>Campaign Total:</b>	<b>\$554,867.00</b>
	<b>% of Goal Reached:</b>	<b>101%</b>
	<b>Campaign Chairs:</b>	<b>Christella Yonta and Elin Pantas</b>