

Division	Sub-Divisions	Raised for 2009 as of 6/5/2009	Raised for 2008	Raised for 2007
Service/Small Business	Non-Profit Agencies and Organizations	\$28,461.22	\$28,799.42	\$30,271.14
	Banks	\$34,896.50	\$34,780.16	\$37,464.01
	Insurance	\$16,978.00	\$18,645.00	\$18,886.00
	Realtors	\$2,651.00	\$2,090.00	\$2,266.00
	Small Businesses	\$44,704.65	\$39,979.74	\$42,213.75
	Hospitals	\$27,380.88	\$35,813.53	\$29,947.87
	Medical Services	\$4,565.04	\$8,858.00	\$5,438.00
	Nursing Homes		\$1,148.00	\$226.00
	Sub-Division Total =	\$159,637.29	\$170,113.85	\$166,712.77
Public Sector	CFC	\$238.00	\$2,045.00	\$1,759.30
	Schools	\$6,898.00	\$9,055.02	\$6,852.25
	Cortland City Government	\$3,265.50	\$2,256.50	\$2,832.94
	Cortland County Government	\$7,981.00	\$6,158.00	\$6,682.00
	SEFA (State Employees Federated Appeal)	\$67,234.93	\$68,703.30	\$64,769.36
	Sub-Division Total =	\$85,617.43	\$88,217.82	\$82,895.85
	Professionals	Dentists	\$5,550.00	\$3,350.00
Physicians	\$3,990.00	\$4,853.00	\$4,160.00	
Veterinarians	\$2,075.00	\$2,394.00	\$2,332.00	
Accountants	\$12,493.00	\$11,763.00	\$11,754.00	
Attorneys	\$6,578.00	\$6,254.00	\$7,634.00	
Sub-Division Total =	\$30,686.00	\$28,614.00	\$28,590.00	

**Manufacturing/
Retail**

Manufacturing	\$142,806.84	\$147,249.20	\$150,988.58
Auto	\$1,868.00	\$2,371.48	\$2,408.28
Construction	\$8,810.00	\$7,604.00	\$5,665.00
Mass Markets	\$5,471.00	\$4,421.53	\$9,082.04
Store Fronts	\$354.00	\$2,602.36	\$2,272.70
Sub-Division Total =	\$159,309.84	\$164,248.57	\$170,416.60

Letterwriting

Elected Officials	\$100.00	\$100.00	\$150.00
Foundations	\$8,490.00	\$16,587.00	\$11,334.67
Residential	\$16,869.00	\$16,308.00	\$14,825.30
Agricultural	\$1,375.00	\$2,015.00	\$2,492.00
Clergy	\$90.00	\$585.00	\$180.00
Emeritus	\$18,341.00	\$19,325.00	\$18,372.00
Funeral Homes	\$750.00	\$100.00	\$100.00
Retired Teachers	\$3,175.00	\$3,674.00	\$3,713.00
Sub-Division Total =	\$49,190.00	\$58,694.00	\$51,166.97

**Special
Efforts/Special
Functions**

Clubs & Organizations	\$200.00	\$260.00	\$2,525.60
Designations	\$42,407.15	\$35,298.30	\$22,983.77
Miscellaneous/Special Events	\$10,403.87	\$3,111.18	\$3,817.69
Leadership Givers (not part of employee campaigns, this # doesn't reflect leadership giving total)	\$31,470.00	\$31,442.45	\$27,060.00
Sub-Division Total =	\$84,481.02	\$70,111.93	\$56,387.06

Campaign Total = \$568,921.00 \$589,862.42 \$573,159.59